

Fellowes Offer Cash Rewards for Every Sale Made on Desking and Monitor Arms

These are still challenging times for office products dealers as we await the opening up of more workplaces and the return to business. But desperate times can often present new sales opportunities; and this has certainly prompted a rise in demand for products that meet the needs of hybrid workforces for the new way of working.

Keeping employees healthy has never been more important, and as it's the employers' responsibility to look after their people, wherever they are working, the suitability of the workspace and the equipment being used is now looked upon as a top priority.

Height-adjustable desks and monitor arms are just two ranges that are currently in high demand; and with Fellowes new sales incentive programme, OP dealer sales forces can earn cash rewards for every sale they make from July through to December.

Big Monitor Arms Rewards

Monitor Arms present a massive opportunity, as we see more businesses choosing them to ensure employees can move their monitors to the right viewing position with the minimum of effort, as well as enjoy more desk space and being more productive.

Fellowes now offer one of the best ranges of monitor arms in the UK and Ireland. With over 60 SKUs across 5 designs - from free-standing solutions for the home environment to sophisticated models with gas spring technology and USB connectivity, there's something for every workspace situation – including being the perfect quick set-up answer for hot desking.

Fellowes' Big Monitor Arms Rewards Scheme enables salespeople to earn up to £10 per unit sold and have a chance to win £500 for being the best overall performer.

Elevated Earnings on Height-Adjustable Desks

Fellowes' height-adjustable desks are now available to suit desktops from 1000mm in length, which make them ideal for homeworkers as well as office-based staff. Each desk comes with a host of advanced features, including intuitive height-adjustment controls at the touch of a button.

With ***Fellowes' Elevated Earnings***, salespeople can scoop £25 for every height-adjustable desk they sell and be in with the chance to win £500 for the most sales made. You can arrange for your team to participate in both sales' incentive programmes, which means a salesperson closing a sale for 12 monitor arms and two Levado desks could earn up to £170.

To earn cash rewards for every sale made on Fellowes Height-Adjustable Desks and Monitor Arms, contact your Fellowes representative to organise a training session. Or email. salesadmin@fellowes.com for further details.