



FELLOWES EUROPE APPOINTS NEW SALES & MARKETING DIRECTOR FOR INTERNATIONAL KEY ACCOUNTS

May 5 2011: Fellowes Europe, a market leader in the manufacturing, distribution and marketing of business machines and workspace solutions has announced the appointment of James Webb to the newly-created position of Sales & Marketing Director for International Key Accounts.



In his new role, Webb (pictured) will be responsible for the overall strategic management of Fellowes international customers and will report directly to Michel Van Beek, vice-president, Fellowes Europe. He will focus on developing and driving Fellowes international key account business across Europe, working together with Fellowes local key account teams to provide category management, marketing and sales support to grow customer sales and profitability.

Michel Van Beek commented on the new appointment “James has an excellent track record and vast experience in the management of key customers across all our channels. He will bring increased focus to the management of our international accounts and working together with our local teams he will enable us to provide best-in-class service and support to increase Fellowes brand penetration and bring greater profitability to our customers.”

Webb joined Fellowes in 1997 and has held positions in marketing and retail sales which led to him being promoted to UK Sales and Marketing Director in 2007. Webb

will begin his new role immediately but will continue overseeing Fellowes UK sales and marketing activity together with Van Beek until a permanent replacement has been appointed.

About Fellowes

Fellowes, Inc. offers an extensive range of products to equip the workspace, including paper shredders, binding & laminating machines and accessories, trimmers & guillotines, workspace accessories and record storage solutions.

Founded in 1917 by Harry Fellowes and headquartered in Itasca, Illinois, Fellowes, Inc. employs more than 1,100 people throughout the world and has operations in 14 countries in addition to a vast distribution and export network. For more information, visit www.fellowes.com